ECO 7707: International Economic Relations Syllabus

Instructor: Gunnar Heins Email: gheins@ufl.edu

Course Description

This course is an introduction to empirical international trade on the graduate level. The course will introduce students to empirical facts and data related to trade, international prices, and firms. We will cover models and techniques that allow researchers to bring trade theory to the data and to evaluate trade policies quantitatively. The final goal is to become familiar with the recent literature in the field.

Course Requirements, Homework, and Grading

The main requirements are a midterm (20 %) and a final exam (30 %) as well as homeworks and presentations (50 %). The homeworks are especially important and will ask you to apply the models and techniques covered in class to trade data in a hands-on fashion. This serves the purpose of enhancing the understanding of the theory and learn how to actually do research in international trade and in general. It will also refresh and improve your coding skills.

In the last three lectures of the course, to give you an additional sense of the frontier in the field, I ask each of you choose and to present a paper related to international trade that has been published in a top 5 journal (American Economic Review, Quarterly Journal of Economics, Journal of Political Economy, Econometrica, Review of Economic Studies) since 2012. The presentations should be about 40-45 minutes long and give an in-depth description of the paper as well as point out its contribution. It cannot be a paper that we covered (in detail) in class.

Topics

Part 1: Course Introduction, Data, and the Gravity Equation

Lectures 1-2

- Course Introduction
- Data Sources in international trade and collecting data with R
- The Gravity Equation

Homework 1: Data Collection and the Gravity Equation

Part 2: New Trade Models, Firms and International Trade

Lectures 3-5

- Technology and International Trade: The Eaton, Kortum model
- Productivity and Imperfect Competition: The Melitz Model
- Introduction to estimating structural trade models

Readings:

- 1. Eaton, Kortum (2002)
- 2. Melitz (2003)
- 3. Eaton, Kortum, Kramartz (2011)

Part 3: Trade, Offshoring, and Labor Markets

Lectures 6 - 8

- Trade and Inequality in the U.S.
- Import Competition and the Labor Market: Autor, Dorn, and Hanson (2013)
- Trade, Unemployment and Inequality: Helpman, Itskhoki, and Redding (2010)

Readings:

- 1. Autor, Dorn, and Hanson (2013)
- 2. Autor, Dorn, Hanson, Song (2014)
- 3. Helpman, Itskhoki, and Redding (2010)

Homework 2 - Simulation in Trade Models: Eaton-Kortum

Part 4: Trade, Competition and Markups

Lectures 9 - 10

- Market Power and Markups
- Trade with endogenous markups: Melitz and Ottaviano
- Measuring Markups and structural production function estimation

Readings:

- 1. Melitz, Ottaviano (2008)
- 2. De Loecker and Warzynski (2012)
- 3. De Loecker, Goldberg, Khandelwal, Pavcnik (2016)

Homework 3 - Simulation in Trade Models: The Melitz-Model

Part 5: Entry, Entry Games, and Selection in Trade

Lectures 11 - 12

- How do firms enter?
- Sequential Entry
- Structural Estimation of Entry Games

Readings:

- 1. Helpman, Melitz, Rubinstein (2008)
- 2. Morales, Sheu, Zahler (2017)
- 3. Antras, Fort, and Tintelnot (2017)
- 4. Jia (2008)

Midterm: Lecture 13

Part 6: The Gains from Trade

Lectures 14 - 15

- How big are the gains from trade?
- Measuring the gains from trade and variety

Readings:

- 1. Arkolakis, Costinot, Rodriguez-Clare (2012)
- 2. Feenstra (1994)
- 3. Broda and Weinstein (2006)

Homework 4 - Structural Estimation: Feenstra Method and Gains from Trade

Part 7: Vertical and Horizontal Differentiation

Lectures 16 - 17

- Cross-country differences in quality
- Product differentiation, strategy and trade
- Estimating product quality in the data

Readings:

- 1. Verhoogen (2008)
- 2. Khandelwal (2010)
- 3. Cosar, Grieco, Li, and Tintelnot (2015)

Homework 5 - Structural Estimation of Entry Games

Part 8: The political economy of trade

Lectures 18 - 19

- Tariffs and the WTO
- Protection for sale: Bagwell, Staiger (1999)
- New trade and optimal tariffs: Ossa (2014)

Readings

- 1. Grossman, Helpman (1994)
- 2. Bagwell, Staiger (1999)
- 3. Ossa (2014)

Part 9: Economic Geography

Lectures 20 - 21

- How important is transportation infrastructure?
- Where do firms locate and what are the determinants of city structures?

Readings:

- 1. Donaldson (2015)
- 2. Ahlfeld, Redding, Sturm, Wolf (2015)

Homework 6: Estimating Product Quality and competition

Part 10: Immigration

Lectures 22 - 23

- How does immigration affect the labor market?

- Immigration and inequality

Readings:

- 1. Ottaviano, Peri, Wright (2013)
- 2. Peri, Shih, Sparber (2015)

Part 11: Intermediates and Networks

Lectures 24 - 25

- Firm-to-firm trade in the U.S.
- Global firm-to-firm trade

Readings:

- 1. Tintelnot (2017)
- 2. Lim (2015)

Part 12: Student Presentations

Lectures 26-28

Final Exam: Lecture 29

References

- [1] Ahlfeld, Gabriel, Stephen Redding, Daniel Sturm, and Nikolaus Wolf (2015): "The Economics of Density: Evidence from the Berlin Wall"; Econometrica 83 (6), November, 2015, 2127–2189.
- [2] Anderson, James and Eric van Wincoop (2003): "Gravity with Gravitas: A Solution to the Border Puzzle"; American Economic Review 93 (1), March 2003, pp. 170-192.
- [3] Antras, Pol, Teresa Fort, and Felix Tintelnot: "The Margins of Global Sourcing: Theory and Evidence from U.S. Firms"; Working Paper.
- [4] Arkolakis, Costas, Arnaud Costinot, and Andres Rodriguez-Clare (2012): "New Trade Models, Same Old Gains"; American Economic Review 102 (1), February 2012, pp. 94-130.
- [5] Autor, David, David Dorn and Gordon Hanson (2013): "The China Syndrome: Local Labor Market Effects of Import Competition in the United States"; American Economic Review 103 (6), October 2013, pp. 2121-2168.
- [6] Autor, David, David Dorn, Gordon Hanson and Jae Song (2014): "Trade Adjustment: Worker-Level Evidence"; Quarterly Journal of Economics 129 (4), pp. 1799-1860.

- [7] Bagwell, Kyle, and Robert Staiger (1999): An Economic Theory of GATT; American Economic Review 89, 215-248.
- [8] Broda, Christian, and David Weinstein (2006): "Globalization and the Gains from Variety"; Quarterly Journal of Economics, 121, 541-585.
- [9] Cosar, Kerem, Paul Grieco, Shengyu Li, and Felix Tintelnot (2015): "What Drives Home Market Advantage?"; Working Paper
- [10] De Loecker, Jan, Pinelopi Goldberg, Amit Khandelwal, and Nina Pavcnik (2016): "Prices, Markups, and Trade Reform"; Econometrica, Vol. 84 (2), March 2016, 445–510.
- [11] De Loecker, Jan, and Frederic Warzynski (2012): "Markups and Firm-Level Export Status," American Economic Review 102 (6), October 2012, 2437–2471.
- [12] Donaldson, Dave (2010): "Railroads of the Raj: Estimating the Impact of Transportation Infrastructure" NBER Working Paper 16487.
- [13] Eaton, Jonathan and Samuel Kortum (2002): "Technology, Geography and Trade"; Econometrica 70 (5) (September 2005), 1741-1779.
- [14] Eaton, Jonathan, Samuel Kortum and Francis Kramarz (2011): "An Anatomy of International Trade: Evidence from French Firms"; Econometrica 79 (5), September 2011, 1453-1498.
- [15] Feenstra, Robert (1994): "New Product Varieties and the Measurement of International Prices"; American Economic Review 88 (1), March 1994, 157–177.
- [16] Grossman, Gene, and Elhanan Helpman (1994): "Protection for Sale"; American Economic Review 84, pp. 833-850.
- [17] Helpman, Elhanan, Oleg Itskhoki, and Stephen Redding (2010): "Inequality and Unemployment in a Global Economy"; Econometrica 78, 1239-83.
- [18] Helpman, Elhanan, Marc Melitz and Yona Rubinstein (2008): "Estimating Trade Flows: Trading Partners and Trading Volumes"; Quarterly Journal of Economics 123 (2), 441-487.
- [19] Jia, Panle (2008): What happens when Wal-Mart comes to town: An empirical analysis of the discount retailing industry; Econometrica 76 (6), pp. 1263–1316.
- [20] Khandelwal, Amit (2010): "The Long and Short (of) Quality Ladders"; Review of Economic Studies, 77, pp. 1450-1476.
- [21] Lim, Kevin (2015): "Firm-to-firm Trade in Sticky Production Networks"; Working Paper.
- [22] McCallum, John (1995): "National Borders Matter: Canada-U.S. Regional Trade Patterns"; American Economic Review 85 (3), June 1995, pp. 615-623.

- [23] Melitz, Marc (2003): "The Impact of Trade on Intra-Industry Reallocations and Aggregate Industry Productivity"; Econometrica 71, pp. 1695-1725.
- [24] Melitz, Marc and Gianmarco Ottaviano (2008): "Market Size, Trade, and Productivity"; Review of Economic Studies, 75, pp. 295-316.
- [25] Morales, Eduardo, Gloria Sheu and Andres Zahler (2017): "Gravity and extended Gravity: Using Moment Inequalities to estimate a Model of Export Entry"; NBER Working Paper 19916
- [26] Ossa, Ralph (2014): "Trade Wars and Trade Talks with Data"; American Economic Review 104 (12), December 2014, 4104–4146.
- [27] Ottaviano, Gianmarco, Giovanni Peri, and Greg Wright (2013): "Immigration, Offshoring, and American Jobs"; American Economic Review 103 (5), pp. 1925-1959.
- [28] Peri, Giovanni, Kevin Shih, and Chad Sparber (2015): "STEM Workers, H-1B Visas, and Productivity in US Cities"; Journal of Labor Economics 33 (3), pt. 2, pp. S225-S255.
- [29] Tintelnot, Felix (2017): "Global Production with Export Platforms"; The Quarterly Journal of Economics (2017), pp. 157–209.
- [30] Verhoogen, Eric (2008): "Trade, Quality Upgrading, and Wage Inequality in the Mexican Manufacturing Sector"; Quarterly Journal of Economics 123 (2), May 2008, pp 489–530.