

KRITEE GUJRAL

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EDUCATION

Ph.D., University of Florida, Economics Dec 2016
Dissertation: Bargaining vs. Posted Prices – an analysis using the eBay Automobile Market

Master of Arts, University of Florida, Economics Dec 2013

Bachelor of Arts, University of Florida, May 2010
Double Major Mathematics (*cum laude*) and Economics (*summa cum laude*)
Thesis: Rational Choice and Religion

RESEARCH

Interests

Primary: Applied Microeconomics, Public Economics, Health Economics, Bargaining & Online Markets

Secondary: Applied Econometrics, Development Economics

Working Papers

“Impact of Seller Patience & Competition on a Seller’s Choice to use eBay Best Offer vs. Fixed Prices”

“Does bargaining (eBay Best Offer) lead to successful selling?”

“Impact of Best Offer on Consumer Surplus: addressing the simultaneity of pricing & bargaining decisions”

“Impact of Staff Satisfaction & Job Burnout on Medical Home Healthcare Quality” (with Caprice Knapp & Jacqueline Lee Baron)”

Awards Apr 2014

R.F. Lanzillotti Graduate Fellowship in Public Policy Research

Conference Presentations

Public Choice Society Meetings, Ft. Lauderdale, Florida Mar 2016

- Corruption in the Public Distribution System, Karnataka, India

Southern Economic Association Meetings, Atlanta, Georgia Nov 2014

- Bargaining vs. Posted Prices – Empirical Evidence from eBay Motors
- Corruption in the Public Distribution System, Karnataka, India
- Rational Choice and Religion

PROFESSIONAL EXPERIENCE

Instructor, Economics Summer 2014, Spring 2015, & Fall 2015

Economics, University of Florida, Gainesville

- Designed, managed, and taught Economics; 35 UF undergraduates per class
- Taught Public Economics and Intermediate Economics
- University Graduate Teaching Award (Economics Department Nominee)

Content Tutor, Intermediate Macroeconomics Sep 2014 – Dec 2015

University Athletic Association, Gainesville

Research Assistant Jun 2013 – Dec 2014

Institute of Child Health Policy, Gainesville

- Assisted in merging and editing large health datasets for econometric analysis

Teaching & Research Assistant Aug 2011 – Dec 2015

Economics, University of Florida, Gainesville

- Helped assemble a large dataset of U.S. universities for econometric analysis
- Tutored undergraduates and MBA students in Principles of Microecon., Intermediate Microecon., Managerial Economics, and International Trade

Intern/Research Coordinator Nov 2010 – Jul 2011

Grassroots Research and Advocacy Movement (GRAAM), Mysore, India

- Analyzed the food subsidy system of the state, Karnataka’s Public Distribution System (KPDS);
- Identified system-wide inefficiencies in the KPDS, and provided detailed recommendations for improvement
- Developed/supervised survey data collection for subsidized food ration shops
- Submitted grant proposals to the govt. and other sponsors for several projects
- Contributing Author & Analyst, Public Distribution System LokAyukta Report

TECHNICAL SKILLS

Data Collection & Extraction, STATA and SAS

LANGUAGE SKILLS

English (native), Hindi (native), Spanish (minimum professional) Punjabi (limited working)

REFERENCES

Steven M. Slutsky (Chair), Professor, Economics, UF, Gainesville, FL, slutsky@ufl.edu, 352-392-8106

Jon H. Hamilton, Professor, Economics, UF, Gainesville, FL, hamilton@ufl.edu, 352-392-2999

Lawrence W. Kenny, Professor, Economics, UF, Gainesville, FL, kenny@ufl.edu, 352-392-0117

David A. Denslow, Professor, Economics, UF, Gainesville, FL, denslow@ufl.edu, 352-392-0151